

EXHIBIT D

**REDACTED VERSION OF
DOCUMENT SOUGHT TO BE
SEALED**

UNITED STATES DISTRICT COURT
NORTHERN DISTRICT OF CALIFORNIA

CISCO SYSTEMS, INC.,
Plaintiff,

vs.

Case No. 5:14-cv-5344-BLF

ARISTA NETWORKS, INC.,
Defendant.

HIGHLY CONFIDENTIAL - ATTORNEYS' EYES ONLY

SUBJECT TO PROTECTIVE ORDER

VIDEOTAPED 30(b)(6) DEPOSITION OF ARISTA NETWORKS, INC.

DESIGNEE: ANSHUL SADANA

May 27, 2016

9:36 a.m.

VOLUME II (Pages 224 - 506)

555 Twin Dolphin Drive, Suite 500

Redwood Shores, California

REPORTED BY:

Janis Jennings

CSR No. 3942, CCRR, CLR

May 27, 2016

225 to 228

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| Page 225 | | Page 227 | |
| 1 APPEARANCES: | | 1 INDEX TO EXHIBITS | |
| 2 | | 2 30(b)(6) Arista Networks, Inc.; Designee: Anshul Sadana | |
| 3 For Plaintiff: | | 3 Cisco Systems, Inc. vs. Arista Networks, Inc. | |
| 4 QUINN, EMANUEL, URQUHART & SULLIVAN, LLP | | 4 Friday, May 27, 2016 | |
| 5 BY: SEAN PAK, ESQ. | | 5 Janis Jennings, CSR No. 3942, CLR, CCRR | |
| 6 SARA JENKINS, ESQ. | | 6 | |
| 7 50 California Street | | 7 MARKED DESCRIPTION PAGE | |
| 8 22nd Floor | | 8 Exhibit 1303 Presentation deck "Arista v | |
| 9 San Francisco, California 94111 | | 9 Cisco Nexus"; | |
| 10 415.875.6600 | | 10 ANI-ITC-944_945-3670618 - 3670664 | |
| 11 seanpak@quinnemanuel.com | | 10 Exhibit 1304 Metadata for Exhibit 1303 301 | |
| 12 | | 11 Exhibit 1305 Email thread dated 2/5/14 from 323 | |
| 13 For Defendant: | | 12 YJ Huang Subject: Fwd:Citi/Arista | |
| 14 | | 12 Training"; ARISTANDCA11365960 - | |
| 15 KEKER & VAN NEST, LLP | | 12 11365962 | |
| 16 BY: BRIAN L. FERRALL, ESQ. | | 13 | |
| 17 633 Battery Street | | 13 Exhibit 1306 "JU August 1st Blog: Cloud 353 | |
| 18 San Francisco, California 94111 | | 14 Networking vs Enterprise | |
| 19 415.391.5400 | | 14 Networking - Are We Stretching | |
| 20 bferrall@kvn.com | | 15 Investment Protection?" | |
| 21 WILSON SONSINI GOODRICH & ROSATI, LLP | | 15 ARISTANDCA11425689 - 11425691 | |
| 22 BY: BRADLEY T. TENNIS, ESQ. | | 16 | |
| 23 650 Page Mill Road | | 16 Exhibit 1307 Email thread dated 7/31/11 from 353 | |
| 24 Palo Alto, California 94304 | | 17 Anshul Sadana Subject: Re: Please | |
| 25 650.493.9300 | | 17 Review: Final Blog for Posting | |
| | | 18 Aug 1st"; ARISTANDCA11425687 - | |
| | | 18 11425688 | |
| | | 19 | |
| | | 19 Exhibit 1308 Article "Arista Reinventing Data 356 | |
| | | 20 Center Switching"; | |
| | | 20 ANI-ITC-944_945-3730417 - 3730442 | |
| | | 21 | |
| | | 21 Exhibit 1309 Email thread dated 9/13/07 from 362 | |
| | | 22 Anshul Sadana Subject: "Re: | |
| | | 22 Arastra Testing"; | |
| | | 23 ARISTANDCA11406454 - 11406455 | |
| | | 24 | |
| | | 24 | |
| | | 25 | |
| | | | |
| Page 226 | | Page 228 | |
| 1 INDEX TO EXAMINATION | | 1 INDEX TO EXHIBITS | |
| 2 | | 2 | |
| 3 WITNESS: 30(b)(6) Deposition Arista Networks, Inc. | | 3 MARKED DESCRIPTION PAGE | |
| 4 DESIGNEE: Anshul Sadana | | 4 Exhibit 1310 Email thread dated 1/25/11 from 368 | |
| 5 VOLUME II | | 5 Nick Ciarleglio Subject: Re: | |
| 6 | | 5 Feedback Requested - Answers to | |
| 7 EXAMINATION PAGE | | 6 Questions from RBC Capital"; | |
| 8 By Mr. Pak (Resumed) 231 | | 6 ANI-ITC-944_955-3733654 - 3733657 | |
| 9 | | 7 Exhibit 1311 Email thread dated 2/21/11 from 383 | |
| 10 | | 7 Mark Berly Subject: "Re: Simple | |
| 11 | | 8 MLAG Configuration"; | |
| 12 QUESTIONS NOT ANSWERED | | 8 ARISTANDCA11420519 - 11420520 | |
| 13 | | 9 | |
| 14 | | 9 Exhibit 1312 Email thread dated 6/20/12 from 395 | |
| 15 | | 10 Lincoln Dale Subject: "Re: | |
| 16 | | 10 NETCONF interoperability"; | |
| 17 | | 11 ARISTANDCA10113782 - 10113783 | |
| 18 | | 11 Exhibit 1313 Email thread dated 5/11/12 from 403 | |
| 19 | | 12 Ariff Premji Subject: "Fwd: | |
| 20 | | 12 IPv6 on 7500"; | |
| 21 | | 13 ARISTANDCA11458074 - 11458078 | |
| 22 | | 14 | |
| 23 | | 14 Exhibit 1314 Email thread dated 2/27/12 from 423 | |
| 24 | | 15 Mike Francini Subject: "Fwd: | |
| 25 | | 15 Notes on interop layout and | |
| | | 16 demo"; | |
| | | 16 ARISTANDCA11452960 - 11452961 | |
| | | 17 | |
| | | 17 Exhibit 1315 Email thread dated 3/17/08 from 430 | |
| | | 18 Anshul Sadana Subject: "RE: FW: | |
| | | 18 48 port switch support - NetXen"; | |
| | | 19 ARISTANDCA11411095 - 11411097 | |
| | | 19 Exhibit 1316 Email thread dated 8/20/08 from 436 | |
| | | 20 site-account-notes@www.arastra.com | |
| | | 20 Subject: "Fwd:FW: Results of | |
| | | 21 meeting with our customer | |
| | | 21 "Lufthansa Systems"; | |
| | | 22 ANI-ITC-944_945-3463737 - 3463738 | |
| | | 23 | |
| | | 23 Exhibit 1317 Email thread dated 1/15/09 from 442 | |
| | | 24 Mark Foss Subject: "FW: Arista | |
| | | 24 Documentation and Software | |
| | | 25 Downloads"; ARISTANDCA12260577 | |
| | | 25 | |

229 to 232

Page 229

Page 230

Page 231

Page 232

Page 439

| Response | Percentage |
|---|------------|
| U.S. should take action to address climate change | 82% |
| U.S. should not take action to address climate change | 18% |
| U.S. should take action to address climate change | 78% |
| U.S. should not take action to address climate change | 22% |
| U.S. should take action to address climate change | 75% |
| U.S. should not take action to address climate change | 25% |
| U.S. should take action to address climate change | 72% |
| U.S. should not take action to address climate change | 28% |
| U.S. should take action to address climate change | 70% |
| U.S. should not take action to address climate change | 30% |
| U.S. should take action to address climate change | 68% |
| U.S. should not take action to address climate change | 32% |
| U.S. should take action to address climate change | 65% |
| U.S. should not take action to address climate change | 35% |
| U.S. should take action to address climate change | 62% |
| U.S. should not take action to address climate change | 38% |
| U.S. should take action to address climate change | 60% |
| U.S. should not take action to address climate change | 40% |
| U.S. should take action to address climate change | 58% |
| U.S. should not take action to address climate change | 42% |
| U.S. should take action to address climate change | 55% |
| U.S. should not take action to address climate change | 45% |
| U.S. should take action to address climate change | 52% |
| U.S. should not take action to address climate change | 48% |
| U.S. should take action to address climate change | 50% |
| U.S. should not take action to address climate change | 50% |

Page 440

23 Q. Thank you.

24 And I think you discussed this either today

25 or yesterday, but you were involved in the Facebook

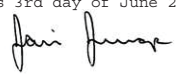
May 27, 2016

501 to 504

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|---|---|
| <p style="text-align: right;">Page 501</p> <p>1 A. I think this is every line item.</p> <p>2 Q. Okay.</p> <p>3 A. But, for example, this includes salary cost</p> <p>4 or R&D supplies, so you're not able -- you're never</p> <p>5 going to be able to map any of these to a specific</p> <p>6 product and that's why we have the accounting</p> <p>7 structure that we have. We look at the product cost</p> <p>8 and then the other costs and these should all tally</p> <p>9 up.</p> <p>10 Q. Okay. Then if you look at the allocations</p> <p>11 for the parent accounts, what are allocations and</p> <p>12 how are they calculated?</p> <p>13 A. Sorry. Where are the allocations?</p> <p>14 Q. I think it's if you search for</p> <p>15 "17-Allocations."</p> <p>16 A. These are allocations based on accounting</p> <p>17 treatment. As an example, the first instance of</p> <p>18 allocations is depreciation expense -- depreciation</p> <p>19 expense for some equipment that the hardware</p> <p>20 engineering department had purchased.</p> <p>21 Q. Okay. And then there's one type of</p> <p>22 expense, it's called "6352-Employee Morale." What</p> <p>23 type of expense is that?</p> <p>24 A. This is an expense to allow employees to</p> <p>25 get refreshments or snacks and those types of things</p> | <p style="text-align: right;">Page 503</p> <p>1 DVD 6 of six and concludes the Volume II deposition</p> <p>2 Anshul Sadana. The time is 6:56 p.m. We are now</p> <p>3 going off the record. Counsel, thank you.</p> <p>4 (Ending time: 6:56 p.m.)</p> <p>5</p> <p>6</p> <p>7</p> <p>8</p> <p>9</p> <p>10</p> <p>11</p> <p>12</p> <p>13</p> <p>14</p> <p>15</p> <p>16</p> <p>17</p> <p>18</p> <p>19</p> <p>20</p> <p>21</p> <p>22</p> <p>23</p> <p>24</p> <p>25</p> |
| <p style="text-align: right;">Page 502</p> <p>1 on a very small limited basis, and that's what the</p> <p>2 employee morale expense tracks.</p> <p>3 Q. Okay.</p> <p>4 MR. FERRALL: Can I ask for the running</p> <p>5 time, please.</p> <p>6 THE VIDEOGRAPHER: Seven hours and nine</p> <p>7 minutes.</p> <p>8 MR. FERRALL: Okay. So we're done. Thank</p> <p>9 you, Mr. Pak.</p> <p>10 Let's go.</p> <p>11 MR. PAK: Okay. I'm going to reserve the</p> <p>12 right to obviously continue this deposition. We're</p> <p>13 not done with this witness for lots of reasons.</p> <p>14 And, Brian, I understand that he's calling it a day</p> <p>15 so we'll reserve our right to continue the</p> <p>16 deposition.</p> <p>17 MR. FERRALL: And before we go off the</p> <p>18 record, let's just note that we had a promise from</p> <p>19 Mr. Pak yesterday, the court reporter and the</p> <p>20 videographer will be the witness to it, that we were</p> <p>21 going to be out by 3:00 or 5:00 at the latest. So,</p> <p>22 Mr. Pak, I'm disappointed, frankly, at your word,</p> <p>23 not to mention you're going over seven hours today,</p> <p>24 but so be it.</p> <p>25 THE VIDEOGRAPHER: This marks the end of</p> | <p style="text-align: right;">Page 504</p> <p>1 DECLARATION UNDER PENALTY OF PERJURY</p> <p>2</p> <p>3 I, ANSHUL SADANA, do hereby declare under</p> <p>4 penalty of perjury that I have read the foregoing</p> <p>5 transcript of my deposition taken on May 27, 2016 that I</p> <p>6 have made such corrections as appear noted, on the</p> <p>7 Deposition Errata Page, attached hereto, signed by me;</p> <p>8 that my testimony as contained herein, as corrected, is</p> <p>9 true and correct.</p> <p>10</p> <p>11</p> <p>12 Dated this ____ day of _____,</p> <p>13 2016, at _____, - _____.</p> <p>14 (City) (State)</p> <p>15</p> <p>16</p> <p>17</p> <p>18</p> <p>19</p> <p>20</p> <p>21</p> <p>22 ANSHUL SADANA</p> <p>23</p> <p>24</p> <p>25</p> |

May 27, 2016

505 to 506

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|--|-----------------|
| <p>1 DEPOSITION ERRATA SHEET</p> <p>2</p> <p>3 Page No. _____ Line No. _____ Change to: _____</p> <p>4 _____</p> <p>5 Reason for change: _____</p> <p>6 Page No. _____ Line No. _____ Change to: _____</p> <p>7 _____</p> <p>8 Reason for change: _____</p> <p>9 Page No. _____ Line No. _____ Change to: _____</p> <p>10 _____</p> <p>11 Reason for change: _____</p> <p>12 Page No. _____ Line No. _____ Change to: _____</p> <p>13 _____</p> <p>14 Reason for change: _____</p> <p>15 Page No. _____ Line No. _____ Change to: _____</p> <p>16 _____</p> <p>17 Reason for change: _____</p> <p>18 Page No. _____ Line No. _____ Change to: _____</p> <p>19 _____</p> <p>20 Reason for change: _____</p> <p>21 Page No. _____ Line No. _____ Change to: _____</p> <p>22 _____</p> <p>23 Reason for change: _____</p> <p>24 SIGNATURE: _____ DATE: _____</p> <p>25 ANSHUL SADANA</p> | <p>Page 505</p> |
| <p>1 I, JANIS JENNINGS, CSR No. 3942, Certified</p> <p>2 Shorthand Reporter, certify:</p> <p>3 That the foregoing proceedings were taken</p> <p>4 before me at the time and place therein set forth, at</p> <p>5 which time the witness was duly sworn by me;</p> <p>6 That the testimony of the witness, the</p> <p>7 questions propounded, and all objections and statements</p> <p>8 made at the time of the examination were recorded</p> <p>9 stenographically by me and were thereafter transcribed;</p> <p>10 That the foregoing pages contain a full, true</p> <p>11 and accurate record of all proceedings and testimony.</p> <p>12 Pursuant to F.R.C.P. 30(e) (2) before</p> <p>13 completion of the proceedings, review of the transcript</p> <p>14 [] was [X] was not requested.</p> <p>15 I further certify that I am not a relative or</p> <p>16 employee of any attorney of the parties, nor financially</p> <p>17 interested in the action.</p> <p>18 I declare under penalty of perjury under the</p> <p>19 laws of California that the foregoing is true and</p> <p>20 correct.</p> <p>21 Dated this 3rd day of June 2016.</p> <p>22 </p> <p>23</p> <p>24 JANIS JENNINGS, CSR NO. 3942</p> <p>25 CLR, CCRR</p> | <p>Page 506</p> |